

Pasti Nyala

Pasti Nyala Sdn Bhd

COMPANY PROFILE

2023



INTRODUCTION

Your ICT needs solutions provider

Kuching | Sarawak



Pasti Nyala Sdn Bhd (PNSB) is a Malaysia-based information and communication technology (ICT) company that provides a range of customized solutions to clients across various industries. Founded in 2002, PNSB has established itself as a reliable and innovative provider of software development, systems integration, managed services, and consulting.

The company has a team of experienced professionals with expertise in software development, project management, IT security, and more. PNSB's team is committed to delivering high-quality, innovative, and reliable ICT solutions to its clients while maintaining the highest standards of professionalism and customer service.

PNSB's services are tailored to meet the unique needs of its clients, which include financial services, logistics, and government linked agencies. The company's solutions are designed to optimize processes, increase efficiency, and reduce costs while providing reliable and secure ICT infrastructure.

In addition to its core services, PNSB also provides managed services, including system monitoring, performance optimization, and security management. The company's managed services ensure that clients' systems are running smoothly and securely, allowing them to focus on their core business objectives.



SOFTWARE DEVELOPMENT

Our core services can help to digitize your business

Pasti Nyala being recently established boasts very experienced software developers that have been involved in various large scale projects for Port Operators and Authorities, Shipping Agents, Logistic Companies, Member Cooperatives, Utility Companies, Government bodies and local SMEs.

We provide software that enables our customers to solve their problem and make more money while spending less. We are good at hearing the needs/problems of businesses and identifying areas for the best return on investment. From ideation to development to implementation, we'll be with you all the way.

We achieved these results through careful analysis of what customer needs while trying to eliminate things that aren't likely to have an acceptable return on investment. We strive to provide clients with the opportunity to invest in a quality and affordable ICT services.

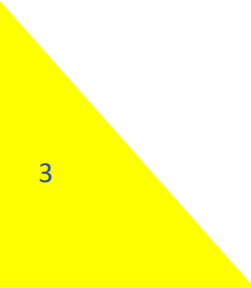
We develop software for planning, registration, tracking, scheduling, operation, accounting financial, Human Resource payroll, key performance indicator (KPI) or performance monitoring, inventory, radio data transmission (RDT), association membership as well as executive statistics.



MOBILE APPLICATION

Customizable based on your needs

Our mobile application is customizable according to the preference and needs of the user. Our apps are highly functional, engaging and offers value to users.





TECHNOLOGY HARDWARE

Tap into our pool of industry qualified engineers to support your IT system

We combine technical and marketing expertise with latest technologies to create growth for our clients. We provide the people, skills and technical support for you to expand your business horizons and market coverage.

Let us know about you specific needs:

- Provision, installation, commissioning and maintenance of computer server, laptop, PC, printer, network devices and other IT components;
- Computer repair and maintenance system;
- CCTV installation and services.



WEBSITE DESIGN & MAINTENANCE

Pay per page

We offer website setup and design for SMEs at reasonable cost. We also offer website maintenance service in packages for SMEs that require website maintenance, content revision, full website management and updating services for their corporate websites.

The services include website's domain name search, yearly hosting space maintenance and enabling the SSL Certification to secure your website from harmful attack.



NETWORK SOLUTIONS

Integrate all your communication to enjoy uninterrupted connectivity

We offer comprehensive network solutions including network architecture design, installation, testing, commissioning and management of structured horizontal and vertical LAN cabling systems:

- Design of networking solutions – network installation consultation;
- Installation of conventional structured network cabling solutions and network equipment;
- Firewall solutions;
- Testing of LAN structured cabling solutions;
- Support and maintenance of LAN/WAN system;



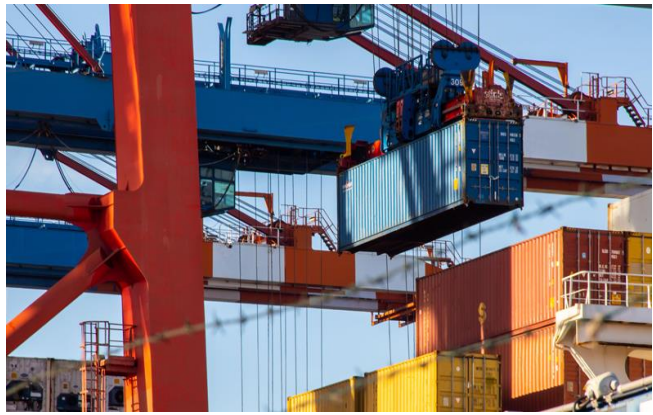
Nutanix Hyperconverged Infrastructure
Technology Solutions



FortiGate range of Next Generation Firewalls
Solutions

PORT & LOGISTIC SOLUTIONS

Our core customized solutions to support your critical IT requirements



COMPREHENSIVE SYSTEMS BUILT FOR PORT OPERATORS

with More Than 20 Years of Port Operation Experiences

Container Terminal Management System

CTMS manages the positioning and tracking of containers, from Gate to CY to vessel. It is supported with Radio Data Transmission module to coordinate handling instructions to equipment operators.

Terminal Asset & Facility Management System

Terminal Asset and Facility Maintenance System integrates asset (equipment/machinery) management, inventory and purchasing functions required to assure the built environment will perform the functions for which a facility was designed and constructed. Asset and facility maintenance typically includes the day-to-day activities necessary for the terminal operation and its systems and equipment to perform their intended function. A terminal cannot operate at peak efficiency without being maintained properly.

Bulk Cargo Management System

Primarily deals with the management and operation of a Bulk Cargo Terminal, from cargo handling operation productivity and weigh bridge interfacing to billing.

Inland Port Management System

Inland Port Management System is a software application to support the administration and operations of port authorities in managing and recording all activities occurring in a port, thus supporting the business processes of the Port Operator and able to manage, plan and view all the actions and movements in port. The Inland Port Management System reports the number of truck visits, cargo handling and storage, gate efficiency or other information that is provided.

Coastal Terminal Operation System

CTOS is designed for smaller terminal and private jetty to capture and track activities such as Vessel Movement, Cargo Handling, Storage and Billing.

On-Dock Depot Repair & Maintenance System

The On-Dock Depot Repair & Maintenance System provides the user to easily manage and maintain the avenue for main shipping lines and feeder operators to store their empty boxes within the depot to cater for container repair and maintenance services.



CLOUD-BASED APPLICATIONS

Take advantage of lower IT costs and increase your data accessibility

Our expert team is able to customize your IT solutions to enable accelerated growth for varied industries and functions:

- Datapuri Human Resources Information System;
- Datapuri Employee's Self Service System (application of leave, online pay slip, etc.);
- Datapuri Financial System;
- Datapuri Point of Sales;
- Datapuri Farm Operation System;
- Datapuri Project Management System;
- Datapuri Medical Transaction Registration (e-Medic).

WHY MOVE TO CLOUD-BASED APPLICATION?

- Connected to the System anytime, anywhere with internet connection;
- Online support for Enquiries & Trouble Shooting;
- Multiple Access Points-Use your desktop computer and other mobile devices (via internet connection);
- Minimize hardware cost;
- Auto updates.

DATAPURI

Contact us for complete product catalogue or a free product demo



BUSINESS PORTAL

Designed to benefit the public and business owners

We designed and developed one-stop business portal to connect business owners and their customers to perform electronic transaction.

A variety of functionality can be offered to the users to facilitate paperless transaction, namely:

- Submission of declaration documents, application or requests.
- Approval of transaction
- Enquiry of document status

Benefits for Business Owners:

Improved Efficiency and Cost Saving: A business portal can help automate various tasks and processes, thereby improving overall efficiency and reducing the need for manual labour.

Better Data Management: Business portals can help business owners manage and organize data more effectively, reducing the risk of errors and making it easier to access important information.

Enhanced Customer Experience: Business portals can provide customers with a better experience by making it easier to access information and services.

Improved Communication: A business portal can facilitate better communication between the business owner and their subscribers, making it easier to share information, collaborate on projects, and resolve issues.

Benefits for Subscribers:

Access to Information: Subscribers can access a wide range of information related to the business, such as product catalogues, pricing, and service details.

Online Transactions: Subscribers can use the business portal to submit information, make application/request, place orders, pay invoices, and manage their accounts online, making it more convenient and efficient for them.

Real-Time Updates: Subscribers can receive real-time updates on order status, delivery times, and other important information related to their transactions with the business.

Self-Service: Subscribers can use the business portal to perform various self-service tasks, such as updating their account information or checking order history.

Improved Communication: Business portals can facilitate better communication between the business owner and subscribers, making it easier to share information, collaborate on projects, and resolve issues.



SARAWAK TRADE GATEWAY

Behind Sarawak Trade Gateway portal is a dedicated team of professionals from different trade promotion organizations and industry chambers with a mission to connect businesses in Sarawak to the rest of the world.

THE TECHNOLOGY

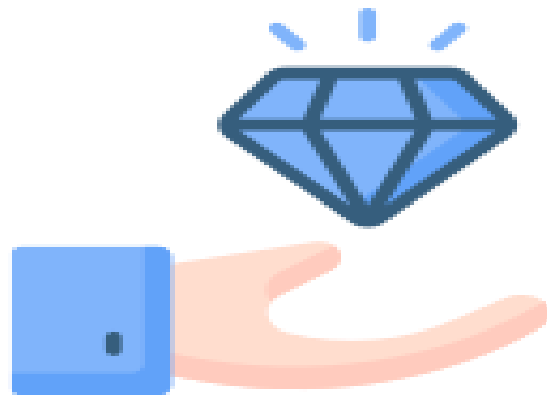
We develop our application software using the following operating systems, tools and databases.



THE BRANDS

Over the years, we have developed relationships with top brands that care about quality as much as we do.

Here are just a few of our friends in the business.



MAJOR CLIENTS

The key to success for PNSB is through the successes of our clients.



List of experiences with the following clients:



PROJECTS

Past and current works



We implemented ICT solutions and supplied various hardware assets to variety of SMEs, private and government linked corporations:

Client	Scope of Work	Year	Value in RM
BINTULU PORT HOLDINGS BERHAD	MAINTENANCE SERVICE E-MEDIC APPLICATION SOFTWARE	2015	51K
KUCHING PORT AUTHORITY	DATAPURI TIME ATTENDANCE SYSTEM	2017	68K
KUCHING PORT AUTHORITY	DATAPURI HUMAN RESOURCE INFORMATION SYSTEM	2017	171K
FIBREOPTIC MATRIX SDN BHD	PROJECT AND INVENTORY MANAGEMENT SYSTEM	2018	49K
TANJUNG MANIS PORT AUTHORITY	DATAPURI FINANCIAL SYSTEM AND DATAPURI HUMAN RESOURCE INFORMATION SYSTEM	2018	70K
TANJUNG MANIS INTERGRATED PORT SDN BHD	IMPLEMENTATION OF TERMINAL ASSET FACILITY MANAGEMENT SYSTEM	2018	
CENTRE OF TECHNICAL EXCELLENCE (SWK) SDN BHD	DATAPURI INVENTORY MANAGEMENT SYSTEM AND APPLICABLE HARDWARE	2018	
UPTREND TECHNOLOGY SDN BHD	DISASTER RECOVERY CENTRE SETUP (NUTANIX)	2018	3.5M
TLP TERMINAL SDN BHD	IMPLEMENTATION OF TERMINAL ASSET FACILITY MANAGEMENT SYSTEM	2019	
KPA PORT SDN BHD	BULK CARGO MANAGEMENT SYSTEM	2019	379K
SARAWAK ENERGY BERHAD	SUPPLY AND DELIVERY OF COMPUTER CONSUMABLES AND ACCESSORIES	2020	60K
SARAWAK MULTIMEDIA AUTHORITY	SUPPLY, DELIVERY, INSTALLATION OF PERSONAL COMPUTERS FOR SMA (for district libraries state-wide)	2020	230K
BINTULU PORT HOLDINGS BERHAD	LEASING OF FINGERPRINT DEVICE FOR BINTULU PORT HOLDING BERHAD	2020	49K
LEADERSHIP INSTITUTE OF SARAWAK CIVIL SERVICE SDN BHD	DATAPURI HUMAN RESOURCE INFORMATION SYSTEM, WITH BIOMETRIC TIME ATTENDANCE	2020	34K
MIRI PORT AUTHORITY	IMPLEMENTATION OF TERMINAL ASSET FACILITY MANAGEMENT SYSTEM	2022	
UNIMAS	MEMBEKAL, MENGHANTAR, MEMASANG, MENGKONFIGURASI, MENGUJI DAN MENTAULIAH SERVER ELEARNING DI PUSAT PEMBANGUNAN DAN KHIDMAT TEKNOLOGI MAKLUMAT (CITDS)	2022	428K
SARAWAK ENERGY BERHAD	SUPPLY, DELIVERY AND IMPLEMENTATION OF ENTERPRISE WI-FI SYSTEM	2022	3.5M



LICENSES

We have permits to deal with you

We have the following business licenses/certification from the following authorities:

Issuing Authority	KOD BIDANG/KATEGORI
MOF MALAYSIA	210101, 210102, 210103, 210104, 210105, 210106, 210107, 210108, 210109
MOF MALAYSIA	BUMIPUTERA STATUS COMPANY
UPKJ SARAWAK	Kategori B, IV (8), X (3,5,6,8)
UPKJ SARAWAK	BUMIPUTERA STATUS COMPANY
PETRONAS	13111000P, 14101000P, 131715000P, 13101400S, 13151100P, 13151200P, 13172800P, 13171300S, 13172400P



THE COMPANY VALUES

Steadfast Mission

To be the preferred logistics ICT solutions provider in Borneo.

Enlightened Vision

Delivering quality ICT products and services at competitive pricing to meet customers' discerning expectations.

OUR CORE VALUES

We strive as one



Customer Focus

Pasti Nyala exists to serve customers, whose demands are the driving forces behind our development. We continuously create long term value for customers by being responsive to their needs and requirements. We measure our work against how much value we bring to customers, because we can only succeed through our customers' success.



Dedicated to Quality

We win customers' respect and trust primarily through dedication to quality. This includes every effort we make to create value for customers and to improve our capabilities. We value employees' contributions and reward them accordingly.



Continuous Improvement

We thrive on creativity and ingenuity. Continuous improvement is required for us to become better partners for our customers, improve our company and grow as individuals. This process requires that we actively listen and learn in order to improve, integrative and innovate.



Integrity

Integrity is our most valuable asset. We proudly foster the values of honesty and sincerity in every aspect of our business to yield a company that is trusted and respected by its clients and stakeholders. The transparency of our actions is consistently exemplified both internally and externally in the work we produce.



Unity

We create the greatest value when we work together in the interest of our customers. By working closely in both good times and bad, we lay the foundation for successful cross-cultural collaboration, streamlined inter-departmental cooperation and efficient processes to deliver optimum solutions to our clients while still maintaining individual accountability.



QUALITY POLICY

Dedication to quality with you in mind

Pasti Nyala Quality Policy starts and end with customer as a focal point and we continuously strive to achieve customer satisfaction. This policy has engineered a work culture that believes in stretching innovative thinking to its limits and exhibiting a non-compromise attitude towards quality.

Pasti Nyala maintains stringent quality conscious approach in delivering and developing products and services to ensure customer satisfaction by adhering to quality standards in the technologies, products, our products become a way of life. We will fulfil the quality policy by achieving the following long-term objectives:

- ✓ Better planning
- ✓ Conformance to specification
- ✓ Consistent adherence to priority tasks
- ✓ Ensuring systematic monitoring and directing processes, results and tasks
- ✓ Increasing employee and client satisfaction
- ✓ Improving documentation

WE'D LOVE TO *Connect* WITH YOU!

WHY PASTI NYALA?

The keys to our success

Talent Development

We employ local talents who are industry certified, fulltime professionals to ensure quality and high standard services.

We Have Hustle Since 1997

Pasti Nyala is known for its extraordinary year-on-year growth since 1997 and continues this progress with a steady pace.

Wide Range of Expertise

Pasti Nyala has a division and product that will suit any and every business requirement from Software Solutions, Cloud Solutions, Mobile Application, Control System, Security and CCTV system, ad hoc IT support, and server hosting solutions and many more.

Trusted and Preferred

Pasti Nyala is an MSC Status company and we hold several leading industry certifications and accreditations.

Continuous Up-Skilling and Improvement

As we continue to improve and innovate our products and services quality, we make sure to up-skill our talents to match the current demands.

TALK TO US

For more information

Office Address 3rd Floor No. 7 Lot 8513
Tabuan Stutong Commercial
Centre
Jalan Setia Raja, 93350 Kuching,
Sarawak, Malaysia

Contact Numbers +6082 360 091 (OFFICE)
+6082 365 255 (FAX)
+6016 611 9015 (WHATSAPP
SALES)

For Sales Enquiry sales@pastinyala.com

For General Enquiry support@pastinyala.com

Websites www.pastinyala.com
www.datapuri.com

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